

**CONTRACT PERIOD THROUGH MARCH 31, 2013**

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **PREPROGRAMMED SOFTWARE, PERSONNEL & FINANCIAL  
SYSTEM (INTEGRATED HUMAN RESOURCES & FINANCIAL  
SYSTEM)**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **March 19, 2003**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

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Wes Baysinger, Director  
Materials Management

SD/mm  
Attach

Copy to: Clerk of the Board  
Danica Bunjevic, Chief Information Officer  
Carmen Ledesma, Materials Management

(Please remove Serial 95085-X from your contract notebooks)



Acrobat Document

SOFTWARE LICENSES AND SERVICES AGREEMENT



Acrobat Document

SCHEDULE #1



Acrobat Document

AMENDMENT AND EXHIBIT A



Acrobat Document

SCHEDULE #2

## Maricopa County.

### PeopleSoft Financial Options March 26, 2003

The financial applications can be licensed in clusters or in total. This document details the options for licensing the Budgeting Applications; the Financial applications, the Supply Chain Applications and a group for all other applications. As a final option, PeopleSoft has provided the investment information for all of the Applications licensed as a bundle. The 75% discount has been applied to all options. The final option, including all applications saves the county money, as the list price of applications goes down when the County purchases more applications. Please note, for any option, PeopleSoft has assumed the County will require additional technical training and we have provided this separately. Lastly, installation applies one time and for simplicity, we have included this in the Technical option.

In all cases, the Support for the applications are assumed to be a prepay for 4 years of maintenance and Premium Support is provided at no charge until the annual renewal of the Premium Support (contracted for in the Human Resources project) comes due. At this time, the County can determine if Premium support is desired. If it were desired, the County would pay an additional charge of up to \$33,000 a year (if all applications were licensed).

For purposes of this proposal, PeopleSoft has not included Fleet Maintenance or Cash Receipting applications, both of which were provided by third parties. We have, however, included additional Cognos licenses for the Budgeting applications (which are licensed through PeopleSoft). Since the Fleet Maintenance and Cash Receipting applications are licensed directly with these third parties, we believe that these applications could be researched separately.

<b>Budgeting Applications</b>	<b>327,990</b>
Budgeting	
Activity Based Management	
Cognos (25 named users and one server license)	51,250
First Year Cognos Maintenance	10,250
Four years of Support (@65,598 each year)	262,392
Years 5-10 of Support (8% cap for each year)	519,724
Trailing Units 150 units @ \$475 each	71,250
<b>Total</b>	<b>\$1,242,856</b>

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 PeopleSoft Financial Investment

<b>Financials</b>	<b>\$1,044,000</b>
General Ledger	
Accounts Payable	
Receivables	
Fixed Assets	
Deal Management	
Cash Management	
Financials Portal Pack	
Billing	
Four years of Support (@208,800 each year)	835,200
Years 5-10 of Support (8% cap for each year)	1,659,149
End User Training Kits (total of 10 EUT's/WBT's)	173,350
Training Units (580 units \$375 each)	217,500
<b>Financials Total</b>	<b>\$3,929,199</b>
<b>Supply Chain Management</b>	<b>836,940</b>
Purchasing	
eProcurement	
Strategic Sourcing	
Inventory	
ESupplier	
Supply Chain Portal Pack	
First four years of Support (@ \$167,388	669,552
Years 5-10 of Support (8% cap for each year)	1,326,179
End User Training Kits	86,675
Training Units (200 units)	85,000
<b>SCM Total</b>	<b>\$3,004,346</b>
<b>All Others</b>	<b>849,388</b>
Projects	
Expenses	
Contracts	
First four years of Support @ 169,878	679,512
Years 5-10 of Support (8% cap for each year)	1,345,907
End User Training Kits	69,340
Training Units (190) units @\$475 each)	90,250
<b>All Others Total</b>	<b>\$3,034,397</b>

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 PeopleSoft Financials Investment

**Technical (for 2 additional DBA + 2 Programmers**

90 Units at \$475	42,750
Financial Reporting EUT	34,670
Installation	20,000

<b>Total</b>	<b>97,420</b>
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If the County elects to license all of the above applications and purchase the total number of training units outlined above, the investment would be:

<b>All PeopleSoft Applications (listed above)</b>	<b>\$2,219,375</b>
Cognos server and named user licenses (listed above)	51,250
Cognos Year 1 Support	10,250
First four years of Support @\$443,875 per year	1,775,500
Years 5-10 of Support (8% cap per year)	3,516,735
Training Units (Total of above 1,210 @\$365 each)	441,650
EUT's & WBT's (listed above)	291,228
Installation	

**Grand Total:**

The savings associated with the "all in" licensing is significant and since the maintenance is 20% of the license (and flat for 4 years), the savings is even greater. Other smaller savings are associated with the training and EUT's through the "all in" option.

**PEOPLESOFT USA INC., 4460 HACIENDA DRIVE, PLEASANTON, CA 94588**

PRICING SHEET C70 35 06 NIGP 20810 B07000011

Terms:	NET 30
Federal Tax ID Number:	94-3287072
Vendor Number:	943287072
Telephone Number:	650/654-9393
Fax Number:	925/737-9393
Contact Person:	Frances Schreiner 650/654-2703
E-mail Address:	<a href="mailto:frances_schreiner@peoplesoft.com">frances_schreiner@peoplesoft.com</a>
Company Web Site:	<a href="http://www.peoplesoft.com">www.peoplesoft.com</a>
Certificates of Insurance	Required
Contract Period:	To cover the period ending <b>September 30, 2005</b> .